

ATTACHMENT G – COST PROPOSAL

Updated 2/19/2019

SECTION 1 – COST PROPOSAL

Please provide the total cost covered by this proposal. These figures will be used for evaluation purposes only. Actual enrollment may go up or down, no minimum or maximum enrollment is guaranteed during the term of this contract.

1. Spokane County Detention Services seeks to drive the rates for inmate phones down, along with introducing new services such as tablets and video visitation that are reasonably priced. Therefore, we are interested in solutions which apply some or all potential commissions back into lowering rates for our inmates and their families. Please outline solution costs that demonstrate full commission vs., partial commission and no commission with reduced rates.
 - a. When quoting with commissions, Proposer shall state a proposed commission, which will be payable to Spokane County Detention Services in an amount based on monthly transaction volume. Such commission rate shall consist of two components: 1) a minimum dollar; and 2) a percentage of gross revenues commission rate. Both will remain fixed during the contract term unless otherwise negotiated. The monthly commission will be determined by applying the percentage rate to gross revenues with the provision that the amount will not be less than the guaranteed minimum.
2. Describe all proposed rates, fees, and County commissions. All proposed rates and fees must be fully compliant with all pertinent FCC/federal, state, and local regulations. The proposed commission payable shall be stated as a percentage of gross revenue for all calls placed on or through the Inmate Telephone System, with no fee additions beyond the maximum rates and fees specifically allowed by the FCC Order, state tariffs, and any other pertinent regulations. Failure to state commissions as a percentage of gross revenue, using only rates and fees that are compliant with all pertinent regulations, will cause Proposer's proposal to be deemed non-compliant and ineligible for contract award.

Spokane County reserves the right to award to one vendor for all three services or individually whatever is determined to be in the County's best interest.

Spokane County also reserves the right to seek clarification from vendors on all pricing supplied as part of your response.

Phone Rates and Commission Offer Form – Spokane County Jail/Geiger Corrections Center

Phone - No Commission					
		Surcharge or Connect Fee	First Minute Rate	Each Additional Minute Rate	Commission Percentage Offered
Collect	Local				N/A
	Intra LATA				N/A
	Inter LATA				N/A
	InterState				N/A
Direct Billed	Local				N/A
	Intra LATA				N/A
	Inter LATA				N/A
	InterState				N/A
Prepaid Collect	Local				N/A
	Intra LATA				N/A
	Inter LATA				N/A
	InterState				N/A
Advanced Pay	Local				N/A
	Intra LATA				N/A
	Inter LATA				N/A
	InterState				N/A
Debit	Local				N/A
	Intra LATA				N/A
	Inter LATA				N/A
	InterState				N/A

Phone - Half Commission					
		Surcharge or Connect Fee	First Minute Rate	Each Additional Minute Rate	Commission Percentage Offered
Collect	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Direct Billed	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Prepaid Collect	Local				
	Intra LATA				
	Inter LATA				

	InterState				
Advanced Pay	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Debit	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Guaranteed Monthly Commission Amount \$ _____					

Phone - Full Commission					
		Surcharge or Connect Fee	First Minute Rate	Each Additional Minute Rate	Commission Percentage Offered
Collect	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Direct Billed	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Prepaid Collect	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Advanced Pay	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Debit	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Guaranteed Monthly Commission Amount \$ _____					

NOTE: Rates shown above are exclusive of Federal, State and Local Taxes and Regulatory Fees such as the Universal Service Fund. It is understood that these will be charged as a pass-through from the taxing/regulating agency to the called party and that no commission will be paid on these items.

Additional Phone Fees

Description	Fee Amount	Applicable to Collect, Prepaid Collect, Direct Billed and/or Debit
Prepaid Account Setup Fee		
Prepaid Account Funding Fee via Internet		
Prepaid Account Funding Fee via Telephone		
Prepaid Account closeout fee		
Refund Fee		
Account Maintenance Fee		
Inactive Account Fee		
Regulatory Cost Recovery Fee		
Bill Statement Fee		
Single Bill Fee		
Universal Service Fund Administrative Fee		
Other? Describe any other taxes, fees and costs that are not covered above		

Phone Rates and Commission Offer Form:

Juvenile Phone - No Commission					
		Surcharge or Connect Fee	First Minute Rate	Each Additional Minute Rate	Commission Percentage Offered
Collect	Local				N/A
	Intra LATA				N/A
	Inter LATA				N/A
	InterState				N/A
Direct Billed	Local				N/A
	Intra LATA				N/A
	Inter LATA				N/A
	InterState				N/A
Prepaid Collect	Local				N/A
	Intra LATA				N/A
	Inter LATA				N/A
	InterState				N/A
Advanced Pay	Local				N/A
	Intra LATA				N/A
	Inter LATA				N/A
	InterState				N/A
Debit	Local				N/A
	Intra LATA				N/A
	Inter LATA				N/A
	InterState				N/A

Juvenile Phone - Half Commission					
		Surcharge or Connect Fee	First Minute Rate	Each Additional Minute Rate	Commission Percentage Offered
Collect	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Direct Billed	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Prepaid Collect	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Advanced Pay	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Debit	Local				
	Intra LATA				
	Inter LATA				

	InterState				
Guaranteed Monthly Commission Amount \$ _____					

Juvenile Phone - Full Commission					
		Surcharge or Connect Fee	First Minute Rate	Each Additional Minute Rate	Commission Percentage Offered
Collect	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Direct Billed	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Prepaid Collect	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Advanced Pay	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Debit	Local				
	Intra LATA				
	Inter LATA				
	InterState				
Guaranteed Monthly Commission Amount \$ _____					

NOTE: Rates shown above are exclusive of Federal, State and Local Taxes and Regulatory Fees such as the Universal Service Fund. It is understood that these will be charged as a pass-through from the taxing/regulating agency to the called party and that no commission will be paid on these items.

Additional Juvenile Phone Fees

Description	Fee Amount	Applicable to Collect, Prepaid Collect, Direct Billed and/or Debit
Prepaid Account Setup Fee		
Prepaid Account Funding Fee via Internet		
Prepaid Account Funding Fee via Telephone		
Prepaid Account closeout fee		
Refund Fee		
Account Maintenance Fee		
Inactive Account Fee		
Regulatory Cost Recovery Fee		

Bill Statement Fee		
Single Bill Fee		
Universal Service Fund Administrative Fee		
Other? Describe any other taxes, fees and costs that are not covered above		

Tablet Rate and Commission Offer Form

Spokane County does not currently employ an inmate tablet solution at our Detention Services facilities. Please outline all associated costs related to the services that can be offered via your solution below. Please also include all applicable fees as well as a full, half and no commission pricing structure with guaranteed commission amounts (if applicable).

Inmate Tablets		
Tablet Subscription Package	Monthly Cost	Notes
Package 1		
Package 2		
Package 3		
Package 4		
Please Outline All Additional Taxes, Fees and Costs (If Applicable):		
Please Outline Commissions Structure (If Applicable):		
<ul style="list-style-type: none"> • No Commission (with lower rates) • Half Commission (with lower rates) • Full Commission 		

Please Outline Tablet Wireless Network Setup Costs (Include Hardware, Software and Buildout costs):

Video Visitation Rate and Commission Offer Form

Spokane County does not currently employ an inmate tablet solution. Please outline all associated costs related to the services that can be offered via your solution below. Please be sure to include all applicable fees as well as a full, half and no commission pricing structure (if applicable) with guaranteed commission amounts.

Video Visitation		
Visitation Type	Visitation Cost	Notes
Onsite Friends and Family (20 min.)		
Onsite Friends and Family (40 min.)		
Onsite Attorney (20 min.)		
Onsite Attorney (40 min.)		
Remote Friends and Family (20 min.)		
Remote Friends and Family (40 min.)		
Remote Attorney (20 min.)		
Remote Attorney (40 min.)		
Please Outline All Additional Taxes, Fees and Costs (If Applicable):		

Please Outline Commissions Structure (If Applicable):

- No Commission (with lower rates)

- Half Commission (with lower rates)

- Full Commission

Please Outline Visitation Booth Setup Costs (Include Hardware, Software and Buildout costs):

Visitation Administration Pricing Form

Detention Services currently uses a proven ‘visitation management’ desktop application that allows staff to pre-approve visitors, pre-schedule visits, and manage all aspects of inmate visits at either facility. The application was developed in-house, is heavily used, and is well liked. However, as Detention Services issues this RFP for a new inmate phone system, and possibly introduces remote visitation services, it may need to consider replacing its custom app. Therefore, please outline all associated costs related to your solution below.

Visitation Administration		
Category	Cost (One-Time or Annual?)	Notes
Subscription/Licensing		
Implementation		
Training		
Annual Maintenance & Support		

Hardware		
Please Outline All Additional Taxes, Fees and Costs (If Applicable):		

SECTION 2 – VALUE ADDED OPTIONS

Please include additional pricing for any value added options that are presented as a part of your proposal.

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