



The Fair Facts



WHO CAME?

NOTHING is better than hearing the revving of motors, the crashing of metal, and the cheer of the crowd. Tonight is the first of our two demolition derbies. The show begins at 7:00 p.m. Always close to reaching a "sell out" show, this one packs them in! Tickets are still available beginning at \$7.00 per person once you are in the fair. Yesterday's attendance was 21,945 (17,284 in 2017). Demo derby also at 4 p.m. tomorrow!

AROUND THE GROUNDS

TODAY IS BECU DAY

- 10:00 All Buildings Open
Late Great Chevy Car Show (Main Gate)
- 11:00 Make & Take Kids Crafts (Bay 3)
- 12:00 Butler Carnival Opens (Mn / S. Lnws)
Pumpkin Carving Contest (Ag. Bldg)
- 1:00 Lego Building Contest (Bay 3)
Drop-In Painting Class (Bay 4)



- 3:00 Professor Smart (Family Fun Stage)
Make & Take Kids Crafts (Bay 3)
- 4:00 Horse Costume Class (Horse Arena)
- 5:00 Branch and Dean (North Stage)
Sea Lion Encounter (North Lawn)
- 6:15 Mark Yuzuik / Hypnotist (N. Stage)
Kids Mutton Bustin' (N of G.Stand)
- 7:00 Demolition Derby (Grandstand)
- 8:30 Sea Lion Encounter (North Lawn)
- 8:45 Mark Yuzuik / Hypnotist (N. Stage)
- 10:00 Out Buildings / Outside Booths Close
- 10:30 Commercial Buildings Close
- 11:00 Carnival Closes (approximate time)

For a full listing of all entertainment and demos, please see your daily program.

DAILY COMPARISONS

	2018	2017
Day 1	13,371	9,308
Day 2	29,508	25,150
Day 3	21,426	17,988
Day 4	18,025	10,476
Day 5	15,823	19,722
Day 6	14,028	12,583
Day 7	12,787	13,018
Day 8	21,945	17,284
Day 9		32,419
Day 10		20,322
Cumulative	146,913	178,270

ASK US

When I report my sales to the State of Washington and pay my taxes, what is the percentage and the reporting code?

We've already hit this in a previous newsletter but it is very important that you use the correct Location Code when reporting this year's sales to the Washington State Department of Revenue. The sales tax rate for our area is 8.8% and the reporting code is **3213** (Spokane Valley). All booths reporting that they would be selling items, provided the Fair Office with a Washington State Sales Tax (UBI) Number (not-for-profit as well as for-profit entities). The UBI number has been provided to the Department of Revenue so please don't forget to file. As a reminder to our food vendors – since your menu board prices included sales tax (if you are subject to reporting sales tax), we will back out the sales tax before our percentage is charged.

I'm already thinking about the tear-down process, can you give me any insight?

Tear down procedures will be listed in tomorrow's edition of the *Fair Facts* so please stop by the Fair Office if your booth is missed in the delivery of the newsletter. Staff will be on site and the grounds will be open on Monday (8 a.m. to 3 p.m.) for you to access your booth if you are unable to move out everything Sunday evening. If you are in need of a forklift for move-out, we have staff on only until 10:00 p.m. on Sunday. Monday the forklift and driver will be available between 8 a.m. and 3 p.m. To reserve forklift time, stop by the Fair Office before 6:00 p.m. on Sunday, schedule a time, and pre-pay for this service. The cost is \$75/hour with a 30-minute minimum. Additionally, if you have a larger item that cannot fit through the regular man doors you will need to utilize the large roll-up doors on the east end of Bay 1 for load-out of these items on Sunday evening once vehicles are allowed onto the grounds. Roll-up doors in Bay 3 and Bay 4 will not be available for load-out this year.

What FREE entertainment is located throughout the grounds this year?

The North Stage has musical acts appearing each day beginning around Noon until closing. The Family Fun Stage (South Lawn) has two repeating acts daily – Professor Smart and Cirque Zuma Zuma. Guests can also take in multiple shows each day at the Mutton Bustin' Arena, Pig Racing Track, Pedal Tractor Track, Spokesman Review Clinics, and the Sea Lion Encounter (North Lawn). Additionally, many of the buildings (i.e. Fine Arts, Home Arts, etc.) have demonstrators that come in to help teach their craft to fair goers. Loads of fun for the whole family when they arrive!

VENDOR SPLENDOR

HEAVENSCENT CANDLES is celebrating their 10th anniversary at the Interstate Fair this year. Happy Anniversary! Owned and operated by Lisa Gary, the booth is in Bay 2, Space 350.

Lisa offers high quality candles at an affordable cost. Their candles are hand poured right in the heart of Lisa's home in Spokane. They use only premium grade oils and a coconut and vegetable wax to create a candle that is very highly scented, clean burning and long-lasting. Lisa's website states that she started her candle business as a hobby and soon realized, with the encouragement of her family and friends, that this was something she wanted to do as a business. After a year researching and testing, the candle was ready. They are so sure that you will love their highly-scented candles that your satisfaction is guaranteed!

Candles, diffusers, lamps, lanterns, warmers, wax bars, and smelly jellies – HEAVENSCENT has something for everyone. Lisa carries a multitude of fragrances including some with unusual names such as Clean Undies (a clean scent with tropical fruits and sweet berries), Buttnaked (a fruity bouquet with strawberry, banana, peach and melon – surprising tropical blend), and Wedgie (a fruity combination of Buttnaked and Clean Undies).

Florals to citrus and everything in between...stop by and take a sniff! Thanks, Lisa, for brightening up the fair with your beautiful (and fragrant) booth!

SPECIAL GREETINGS

Do you have a special occasion to share with us! If you have a birthday, anniversary, or fantastic accomplishment to share for tomorrow...let us know in the Fair Office before 6 p.m. today!

EMERGENCY INFORMATION

First Aid: Located south of the Main Grandstand and northwest of Bay 1 (operated by the Spokane Valley Fire Department).

Guest Services Booths: Information / guest services booths are located just inside the west entrance of the Plaza (operated by the Kiwanis of East Spokane).

Janitorial Needs: Contact 509.342.6577.

Lost and Found: Located in the Security Office.

Security Needs: As all event staff / security officers carry radios, contact ANY event staff personnel. If an event staff member cannot be located, please call 509.998.4595 (Purple Gate Modular Trailer).

Vendor Superintendent: Dennis at 509.992.6504.

WELCOME ABOARD

We've always heard that now two snowflakes are alike. Such is the case with this artist's creations. **GENUINE REAL LEAF** has brought their beautiful artwork to this year's fair and they can be found in Bay 1, Space 320.

The artist is Aaron McKee and he has been hand carving beautiful images onto real 7-9" leaves for the last seven years. He states, "My family and I are involved in a very unique art called "Leaf Carving". The art form started in Asia over 1,000 years ago and very few people in the world know how to successfully create this type of art."

Aaron uses a real Chinarr leaf (similar to a Maple leaf and native to India, Pakistan, and China). Each leaf is carefully carved by hand over a period of up to four months with many steps involved allowing the very fine leaf veins to remain intact. Some of the 60 steps involved include shaving, pressing, curing, and dying. While the leaves are very delicate during the carving process (some estimate that up to 60% of the leaves are broken during the process), they can easily be handled once dry and put in any frame that you desire. No painting or printing is involved.



Leaf carving originated out of China and gained popularity in 1994 when artist Huag Tai Sheng had some of his collection recognized in the Guinness Book of World Records. It is suggested, however that the basis for the art has been a part of ancient Chinese art traditions such as paper cutting art.

For more information on Aaron's creations, visit their booth or on-line at amazon.com/handmade/genuine-real-leaf. Thank you for sharing your talents with us at this year's Interstate Fair!

ON THE LIGHTER SIDE

In honor of our two nights of demolition derby, we thought we'd share some fun "car wreck" jokes...

A man crashed his new expensive car into a tree. He now knew how the Mercedes bends.

A cop pulls a guy over for suspected drunk driving. The cop opens the door and the driver falls out onto the asphalt. The cop says, "Wow, you're so drunk, you can't even walk!" The drunk says, "Duh, that's why I took my car!"

How did a man kill his car? He throttled it.

Two police officers crash their car into a tree. After a moment of silence, one of them says, "Wow, that's got to be the fastest we've ever gotten to an accident site."

FROM THE STAFF

As a reminder...TIP JARS are NOT PERMITTED. Please be sure to offer fantastic service with each and every interaction with guests. If the guests tells you to "keep the change" or offers a donation to you, that is completely acceptable however to solicit for extra funds through the presence of a tip jar is not permitted at the Interstate Fair. Thank you!

EXTRA MILE WINNERS

Help us recognize someone that is "Turning Up the Jam" while doing their job! Nominate a fair worker, volunteer, or superintendent by stopping by the Fair Office to obtain a short nomination form. You could help them win a dinner for two at the MAX Restaurant, a trophy of their very own, and their name on our perpetual plaque!

STEPHANIE FRIEDENBACH...Stephanie "takes over for me when I have to be gone or when I'm busy with other people" states Ag. A Superintendent Bonnie Sewell (nominator).

DIANA JOKALA - She is a conscientious willing clerk in Bay 4 at whatever assignment given.

WENDI McLEAN...A new employee to the Bay 4 team, Wendi helps wherever needed, cheerfully.

SUSIE MURPHY...Ag A Clerk, "Keeps all the veggie points in order so everyone gets the premium points they deserve."

MARLENE THOMAS...Bay 4 clerk, willing to work in any area - pleasantly and efficiently.

ROGER VORHEES...This is his first year here and he jumped right in helping and even stopping by on his day off to check in. 4-H Life Clerk.

WHERE AM I

We're so sorry! We missed getting the name of the person that found the yellow rosette hidden along a beautiful decorated cake display in Bay 3 yesterday. It is always amazing how the Home Arts exhibitors tie their decorated cakes into the theme each year and this exhibitor's "band" of "jamming" vegetables was fantastic!



You'll need to head far east to find this little cutie. Bring the yellow rosette to the Office to claim the prize.

THOSE THAT HELP MAKE IT HAPPEN

ARE you interested in helping with the planning of next year's event or helping improve the facility as a whole? Here are some ways to become involved and we would love to have you join our team!

FAIR WORKERS - A Job Fair will be held in July 2019 to hire the 2019 Interstate Fair workers. Applications will be taken at that time for ticket sellers, ticket takers, custodial, clerks, and barn crews. If interested, please contact Rachelle at 477-2784 around July 1 to obtain the dates or visit our website at www.interstatefair.org.

ADVISORY BOARD - The Spokane County Fair and Expo Center Advisory Board Members are selected by the County Commissioners. The Board openings occur in February each year (on a rotational basis). Interested parties should contact the Commissioners' Office at 477-2265 no later than December 15, 2018. The Youth Position (1 year term) is open now.

JUNIOR ADVISORY BOARD - Each High School in the Greater Spokane Area may select a student to represent them on the Junior Advisory Board. Applications are being accepted now. To obtain an application and to determine which schools have openings at this time, contact Jessie at 477-2772 or fair@spokanecounty.org.

RODEO COMMITTEE - The Spokane Interstate Rodeo is looking for candidates to complete our Rodeo Committee. We are looking for committee members with marketing and sponsorship abilities. Please contact 477-2772.

SCOUT PROJECTS - The Spokane Interstate Fair has need of some construction-type projects that would qualify for Eagle Scout projects. Please contact Jessie at 477-2772.

SUPERINTENDENTS - Some of our departments may be in need of a superintendent for 2019. Please contact 477-2772 to determine which departments may be open.

AMBASSADOR - If you know of a young man or young woman that is at least a junior in high school this year to 20 years of age, have them contact Jessie at 477-2772 to be placed on the ambassador competition mailing list for 2018. If selected as one of the four ambassadors, they will receive at least a \$500 scholarship to the educational institution of their choice at the successful completion of their term. What a great opportunity to further skills in public speaking, public relations, marketing, and more!

Director - Rich Hartzell, CFE
Fair Coordinator - Jessica McLaughlin, CFE
Facility Manager - Craig Crocker

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Home of the Interstate Fair